## Message Text

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**ACTION EB-07** 

INFO OCT-01 AF-04 NEA-06 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-05 NSAE-00 RSC-01 FAA-00 SP-02

L-02 OCE-00 CCO-00 WRD-01 /031 W

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P 281241Z NOV 74 FM AMEMBASSY ACCRA TO SECSTATE WASHDC 5651 INFO AMCONSUL CASABLANCA

CONFIDENTIAL ACCRA 6651

CASABLANCA FOR CIVAIRATT

EO 11652 GDS TAGS: EAIR GH

SUB: PAN AM SERVICE TO GHANA

REF: A) ACCRA 6601 B) ACCRA 5580

- 1. FOLLOWING GOG PARTIAL REVERSAL REPORTED REF A IT POSSIBLE TO BE CAUTIOUSLY OPTIMISTIC GOG MAY BE ABANDONING (FOR PRESENT) THREAT OF "SALAMI TACTICS" AGAINST PAN AM LANDING RIGHTS IN PURSUIT DESIRED AVIATION BILATERAL. AFTER ALL, CANCELLATION TWO OF PAN AM'S SIX WEEKLY TRANSITS WOULD MEAN AT VERY LEAST LOSS OF \$600 IN LANDING FEES PLUS PROFIT FROM CATERING SERVICE CHARGES AND FOOD PURCHASES. COULD ALSO LAY BASIS FOR RIF PAN AM LOCAL STAFF.
- 2. ON OTHER HAND, GOG APPERARS TO FEEL IT CAN CONTINUE HARRASSMENT AT NO PERCEIVED COST TO ITSELF BY PRESSING BACK TAX CLAIM (REF B). MILLER HAS REPLIED THIS MOVE VIA LETTER TO ONCOM TAX COMMISSIONER PREPARED BY PAN AM NEW YORK (TO OUR SURPRISE, HE SAYS THIS RESPONSE MADE WITH OUT CONSULTATION LOCAL LEGAL COUNSEL).
- 3. EMBASSY HAS BEEN PROBING IN THUS FAR UNSUCCESSFUL CONFIDENTIAL

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EFFORT IDENTIFY SOURCE WITHIN GOG OF CONTINUED PRESSURE

FOR BILATERAL WHICH ALL OUR GOG CONTACTS, INCLUDING DEBRAH, DWEMOH, ASMAH, BROBBEY, NOW APPEAR RPT APPEAR UNDERSTAND IS NOT IN CARDS.

4. GOG OBVIOUSLY CONTINUING EXAMINE HOW TO MAXIMIZE GHANAIAN BENEFIT FROM FOREIGN AIRLINE SERVICES INCLUDING PAYOFFS SUCH AS REPORTED REF A. (SEE ALSO GRANER'S MEMO ON THIS SUBJECT OF WHICH COPY SENT MCGUIRE.) COINCIDENTALLY, BRITISH HICOMM OFFICER TOLD EMBOFF NOV 27 THAT DURING RECENT WORKING LEVEL MEETINGS UNDER UK-GHANA BILATERAL IN ACCRA BRITISH HAD TO BE VERY FIRM IN ORDER PRESERVE SOME SEMBLANCE OF BALANCE OF BENEFITS BETWEEN BRITISH CALEDONIAN SERVICES ACCRA AND GHANA AIRWAYS SERVICES TO LONDON. HANSON

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